



Needs Assessment

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1. What are the problems and challenges that your organization is currently experiencing?

2. What is your nonprofit currently doing that you would like to increase, replicate, or expand?

3. What is an area of your division/department that is always underutilized or understaffed or seems constantly overloaded?

4. What specific skills and resources would your organization's personnel need to fulfill your dreams? To meet its challenges?

5. Who in your circle of influence embraces volunteers and would be open to building the organization's capacity to address these dreams and challenges?

6. Who are your Mavens? Who are the experts on volunteering? On projects your organization wants to begin or complete?

7. Who are your Connectors? Who seems connected to everyone - in particular communities you want to tap? (Which communities?)

8. Who are your Salespeople? Who can sell someone the shirt off her back and make her glad to buy it?

9. Are you an answer to any of the previous three questions? (Which ones? Why?)

10. With what could your organization utilize a consultant or specialist to help you – now and in the future – work toward vision and mission fulfillment?

11. What areas of your organization would benefit from program outcome evaluation?

Based on this needs assessment data, what are three entrepreneurial volunteer assignments or volunteer leadership positions that would be an asset to you and your organization?

1. _____
2. _____
3. _____